Weather Tech - A Whitepaper on: Innovative Solutions That Provide Predictive Analysis to Improve Risk Mitigation

Introduction:

Escalating Hurricane Impact on Construction

In recent years, the frequency and intensity of hurricanes in North America have surged dramatically, leading to devastating effects on the construction industry. Major storms such as Hurricane Ida (2021), Hurricane Ian (2022), Hurricane Lee (2023), and Hurricane Helene (2024) have collectively caused billions of dollars in damages and the results of Hurricane Milton (about to make landfall as we go to press) are anticipated to be equally devastating, if not worse. These storms have severely disrupted project timelines, strained budgets, and exacerbated supply chain issues. With sustained winds reaching up to 165 mph, coupled with catastrophic flooding, these events exemplify the growing unpredictability of weather patterns, particularly in high-risk regions like the Gulf Coast.

The construction industry, already grappling with tight margins and complex risk management, faces an even greater challenge as climate change accelerates. According to the National Oceanic and Atmospheric Administration (NOAA), the average economic loss from hurricanes in the U.S. has increased significantly, with losses reaching \$145 billion in 2021 alone. This climate volatility heightens the need for advanced risk management strategies that go beyond traditional methods.

As a result, insurance brokers are now beginning to play a pivotal role in guiding general contractors on how to effectively mitigate weather-related risks. By leveraging cutting-edge technology and predictive data forecasts, brokers can help contractors anticipate disruptions, adjust timelines, improve project resilience, and stabilize long-term profitability. This whitepaper, produced by American Global in collaboration with EHAB, explores how integrating these technology-driven solutions enables them to help clients in the construction sector take a proactive approach to mitigating and managing weather-related risks.

Weather Impact on Construction Projects and the Importance of Predictive Data

Extreme weather has historically been an inevitable, uncontrollable factor in construction. However, as climate change intensifies, the impact of weather events is becoming more pronounced, particularly in high-risk regions such as the Gulf Coast. According to our research and data from EHAB's technology solution, projects along the Gulf Coast, including in cities like Miami, New Orleans, and Houston, have seen an average increase of 51.19% in weather delays since 2015. In Miami, this figure rises to a staggering 96.39% for asphalt work, one of the most weather-sensitive activities.

Such delays can severely impact project timelines and budgets. Integrating technology to predict weather patterns helps general contractors anticipate and mitigate these delays. Using predictive weather analytics, utilizing 45 years of historical data to run climate trend analysis, we were able to identify five key insights in locations such as Corpus Christi, New Orleans, Pensacola, and Houston, offering contractors a data-backed view of future weather impacts.

Click here to review the related Case Study on Gulf Coast Projects and Predictive Insights.



Innovative Technology Solutions for Risk Mitigation

In response to the growing risks posed by extreme weather, we wanted to outline some of the leading technology solutions that help mitigate weather impacts and safeguard project timelines. These tools provide a structured, data-driven approach to decision-making that replaces traditional, often speculative, methods.

- ClimaCast: Allows contractors to model how weather patterns will impact their projects up to 2050, using historical data to predict trends in temperature, rainfall, and other weather variables. With this forward-looking capability, contractors can better plan for adverse weather and adjust project timelines accordingly.
- WeatherWise: A detailed schedule analysis tool that identifies the best opportunities for
 adjustments to avoid weather-related downtime. For example, it could suggest altering the order of
 work activities based on weather predictions to optimize productivity during the construction
 window.
- 3. ClimaCover: A parametric insurance product that automatically pays out when planned activities are delayed due to weather. This can protect contractors from incurring losses due to weather-related interruptions, and the automated payout process minimizes delays in receiving compensation.

These solutions provide contractors with a clear view of how changing weather patterns will impact their operations, enabling them to make informed decisions and mitigate risk. In turn, this allows them to plan more accurately, avoid costly delays, and stabilize profitability.

The Role of Parametric Insurance in Long-Term Planning

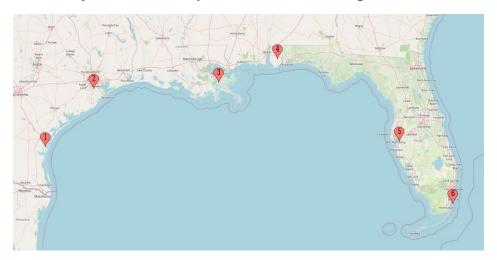
Parametric insurance is an innovative solution that complements the predictive. It is based on measurable metrics, such as rainfall levels or wind speed, rather than the actual loss experienced. This allows for a faster payout and a more transparent claims process. In construction, parametric insurance can provide quick financial relief to contractors affected by severe weather, allowing projects to stay on track.

By incorporating parametric insurance into their risk management strategies, brokers can help clients not only plan for weather-related delays but also ensure they have the financial protection needed to weather these disruptions without significant impact on their bottom line.

<u>Click here</u> to read more on <u>Integrating Technology and Insurance for Comprehensive Risk Management</u> and <u>Our Recommendations for General Contractors</u> in the complete whitepaper.



Case Study - Gulf Coast Projects and Predictive Insights

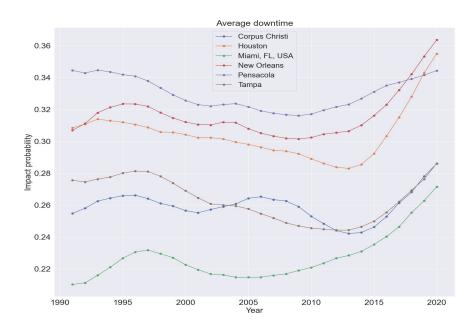


Data for 6 Gulf Coast locations were added to the EHAB platform. This pulls 45 years of historical data and automatically runs climate trend analysis. Clear trends appear in the data and we present 5 key insights for the following locations:

- 1.) Corpus Christi, Texas
- 2.) Houston, Texas
- 3.) New Orleans, Louisiana
- 4.) Pensacola, Florida
- 5.) Tampa, Florida
- 6.) Miami, Florida

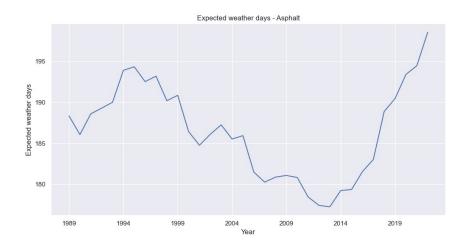
Key insights:

1. Weather is on average getting worse across the entire gulf coast, with change rapidly occurring since 2014. New Orleans actually leads as the location with the greatest average downtime.

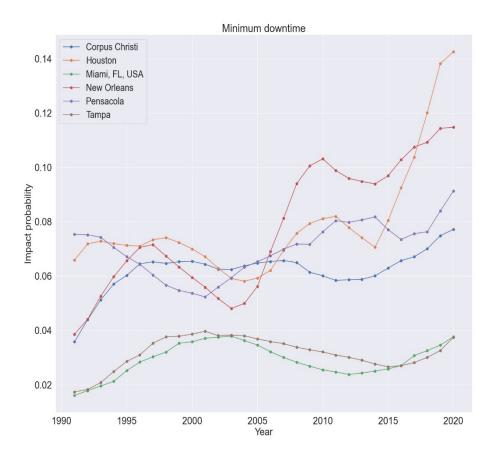




Asphalting, as with most other activities, shows a pronounced increase in downtime since 2014.
 What is also clearly shown here, is that climate change was previously improving productivity rates, as the weather warmed, but now the volatility and increased extremity has counteracted and outweighed the marginal gain that was being made.

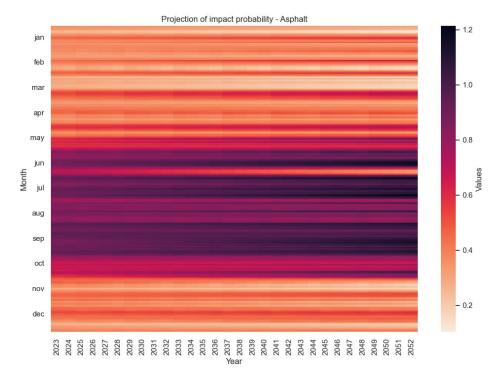


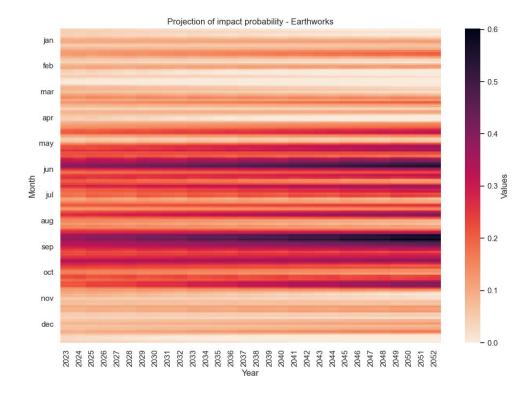
3. Houston's best case scenario has radically changed too. The percentage of downtime likely to be experienced in the best year has more than doubled, since 1990. The trend for all locations is only one direction, worse weather even in good years.





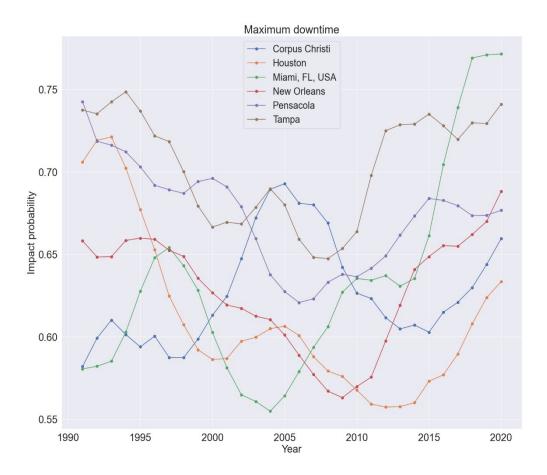
4. The seasonal impact of hurricanes will only become more pronounced. The below graphs clearly show the impact probability on a monthly basis projected into the future. The June-November active named storm and hurricane season in this region gets darker and wider on the below graphs as you approach 2050.







5. The worst case scenarios on the gulf coast are incredibly influenced by hurricanes, as these historical trend-lines show. The broad trend is an increase in the maximum downtime again, since 2014.



Integrating Technology and Insurance for Comprehensive Risk Management

Brokers who recommend climate technology solutions help their clients go beyond traditional risk management techniques. The integration of predictive data, parametric insurance, and proactive risk controls enhances a contractor's ability to navigate unforeseen challenges.

For insurers, these technology platforms offer deeper insights into the risk profile of a project. By utilizing the data collected, insurers can underwrite policies with a more accurate understanding of the risk. This results in more competitive premiums and better coverage terms for contractors who demonstrate effective risk management practices.

These solutions also allow insurers to track risk management activities over time, providing valuable data on how well contractors are mitigating risk on their projects. For example, insurers can monitor whether contractors are following risk reduction practices outlined in the platform, and reward those who consistently demonstrate strong risk management with lower premiums.



Our Recommendations for General Contractors

- 1. **Adopt Technology Solutions Early**: General contractors should begin using predictive weather tools to model potential risks before projects start. This allows for better planning and fewer surprises once construction is underway.
- Incorporate Parametric Insurance: Use parametric insurance to safeguard against financial losses
 due to weather-related delays. This will help ensure that any disruptions are quickly compensated,
 keeping project budgets intact.
- 3. **Work Closely with Your Broker**: Collaborating with a broker who understands the benefits of integrating technology into risk management is crucial. This partnership will ensure that contractors have the most comprehensive risk management strategy in place, helping them secure better insurance terms and protect their margins.

Conclusion

As the effects of climate change intensify, navigating the growing risks in construction and infrastructure will require a forward-thinking approach. At American Global we specialize in integrating our extensive insurance knowledge with innovative technology solutions such as EHAB's platform. These tailored solutions help general contractors make informed, data-driven decisions that safeguard their projects, even in the face of uncertainty. By partnering with a trusted advisor like American Global, contractors can better manage weather-related risks, protect profit margins, and ensure project stability in a rapidly evolving environment.

