

PRESS RELEASE

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American Global Expands California Operations, Welcomes Insurance Vice President Kim Sautter-Ramos

The firm's West Coast expansion is well underway as American Global announces the addition of another seasoned insurance professional to its California office.

Los Angeles, CA – As American Global continues to expand its physical presence on the West Coast, they are excited to welcome Kim Sautter-Ramos to the firm. Kim will serve as Vice President, based out of our Los Angeles area office, where she will work alongside President Christine Philips to build and lead a team of talented industry professionals. Next month, they will celebrate the official grand opening of their offices at The Trillium in Woodland Hills, California.

Kim brings more than 30 years of insurance experience, including over 20 years in the construction sector. She is a proven leader and strong carrier negotiator who is dedicated to providing innovative, client-focused risk management solutions. Throughout her career, Kim has specialized in construction insurance, group captives, and project placements, with a strong reputation for relationship building, strategic growth, and technical expertise.

At American Global, Kim will oversee the California insurance team while cultivating new client relationships and partnerships across carriers and other key industry partners. She will also play a pivotal role in supporting existing clients, developing new business, and representing American Global at local industry events and associations.

Prior to joining American Global, Kim was Vice President of Construction – Practice Lead at IMA Financial Group, where she helped establish and grow a thriving Construction Practice Group. Kim served as both a technical lead and regional expert for developers, contractors, and large-scale projects. Together with her team, they placed and serviced significant construction accounts. Prior to IMA, Kim worked as an Account Executive at large, international brokerage, focused on construction clients.

California President Christine Philips said, *“We are thrilled to welcome Kim to American Global’s West Coast team! With her deep expertise and passion for construction, she brings invaluable insight and energy to our growing organization. We look forward to the impact she’ll make as we continue to innovate and elevate the construction risk management industry.”*

Kim, too, is excited to join the team, saying, *“To me, there is nothing more exciting than building something new. I look forward to doing that with Christine and the support of a such a dynamic organization as American Global. I could not be more thrilled for the opportunity.”*



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Kim holds several industry designations including Certified Insurance Counselor (CIC) and Construction Risk Insurance Specialist (CRIS), as well as an OSHA 10 Certification. She is also trained in Process Communication Management (PCM) and is a licensed Property & Casualty Broker.

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About American Global

American Global is one of the largest privately held insurance and surety brokerage firms in North America specializing in all aspects of construction risk management. We support contractors, owners, and developers throughout the entire scope of their project and across every milestone of their business, protecting against the risks and exposures specific to the construction industry. American Global has multiple offices across the United States and Canada, as well as Italy, to serve clients throughout North America, Latin America and Europe.